

Construction Leadership Council Business Model Reform Industry Sponsor Job Description

Background

Following a strategic review of the CLC's priorities in 2025 and early 2026, the 'Next Generation Delivery' priority has been split into two separate priorities, reflecting where we believe the industry can see maximum benefit from transformation at pace.

These are 'Business Model Reform' and 'Digitalising Planning and Building Control'. We are recruiting two new Industry Sponsors- each to lead one. This job description is for the former. We are recruiting in parallel for a separate Industry Sponsor to lead the latter.

Context

Business model reform has been a workstream within the CLC for many years, with the primary focus on the immediate hygiene issues of contacts and late payment and high priority issues such as support during COVID and the Iran conflict etc. The revision of the Government Construction Playbook and proposed introduction of legislation on late payments means an opportunity exists to take a more strategic approach to, and expanded focus on, business model reform.

Looking at 2026 and beyond, it has become apparent that the effort requires fresh senior sponsorship, focus and impetus. Insolvencies in the construction sector are at the highest levels seen for a decade, partly due to weak financial resilience. The current business model is cyclical and labour intensive with complex supply chains. The focus is on cash flow and minimising risk, with low profit margins and lack of investment in skills and innovation.

Programmes and initiatives like the Construction Playbook, Project 13 and the Private Sector Playbook have created an improved platform for greater industry collaboration that continues to improve how it engages from top to bottom of the supply chain. The aim of the CLC Business Models reform strategic priority is to continue this change journey, fundamentally driving change that delivers great efficiency, resilience and fairness for all parts of the sector to thrive.

Recent primary legislation and consultations – the Building Safety Act (and its underlying principles); Procurement Act 2023; the more recent late payments and retentions consultation together with work in digital technology – are steps in the right direction, but clients, tier one contractors and others must transform how they operate if we are to see a meaningful improvement.

Duration: Fixed term voluntary basis from July 2026.

Key Tasks:

1. The role of the Industry Sponsor is to, at a senior level, i) lead and develop the strategy, and ii) co-ordinate the workstream and its sub groups, working collaboratively with workstream leads and relevant interested stakeholders to agree a new workstream strategy and programme of work to increase

awareness and understanding of; developing new approaches to; and embedding implementation of the legislation on late payments and the proposed ban on retentions:

- a. surety and insurance – how to expand the range of surety products available in the market and increase the capitalisation of the market; and
 - b. increasing standards of quality and reducing the incidence of defects.
2. Oversee the delivery of an initial scoping project with other CLC workstreams on the adoption of future business models which will be required in a more digitised and industrialised industry, and the technologies, skills and behaviours required to underpin these. The aim will be to develop an intervention which will drive the adoption of procurement and delivery approaches which improve project outcomes and supply chain sustainability.
 3. Responding to immediate/critical issues, e.g. Middle East and fluctuation clauses
 4. Act as a senior industry spokesperson and champion your workstream to the sector, media and key stakeholders, working closely with the priority and sector industry leads.
 5. Work collaboratively with other CLC Industry Sponsors and workstream leads, ensuring i) the business model reform issues are understood by the other Industry Sponsors, and ii) relevant links/issues are addressed, when developing CLC policy to address sector business needs.
 6. Utilise your influence, personal and peer networks to support delivery of the priority, and effect change.

Time Expectation: We would expect you to commit around two days per month to this role, and attend the CLC Board's meeting (which meets bi-monthly- its Terms of Reference are at [Governance – Construction Leadership Council](#)).

Timetable (Subject to change)

- 21st April: Job description advertised on the CLC's website
- 18th May: Closing date for applications
- w/c 25th May and w/c 1st June: Shortlisting
- w/c 15th and 22nd June: Interviews
- w/c 22nd July: Announce successful individuals.

If you have any queries about the role, please contact Stuart Young (Stuart.Young@businessandtrade.gov.uk)

Applicants should email the following information to Stuart by close 18th May:

- A CV setting out relevant skills and experience.
- A covering letter (maximum of 500 words), setting out their experiences against the job description.
- A letter of support from their current employer to take up this role.

Appendices

- [Governance – Construction Leadership Council: Terms of References for CLC Board, and Council](#);
- [Construction Leadership Council publishes its Biennial Report – Construction Leadership Council](#) (Review of 2025 and Vision for 2026)